

# SCHILLING ROYALTY

Everything in one system, either as a stand-alone module or as an integrated part of a complete publishing solution.

## An important piece of the puzzle

Schilling Royalty is an integrated part of Schilling's complete publishing solution, Schilling Publishing. Schilling Royalty is an important piece of the puzzle that ensures the correct handling of author agreements and fees. The royalty solution is logically and intuitively structured with emphasis on user-friendliness ease of operation.

## Author agreements

An author agreement can be complicated because each agreement often includes several titles. An agreement may cover many authors whose final royalty rate depends on:

- Author type.
- Sales channel, for example, bookshops, book clubs, rights, etc.
- Price group, including the related: price types that determine which royalty rate will be used.

Schilling Royalty handles quantity-dependent rates and deductions, such as for example binding deduction. Royalty is calculated after deduction. In other words, the more authors, the more time and money is required to ensure the correct handling of an agreement.

Schilling Royalty makes the entire process a lot easier. Once the agreement has been entered into the system, royalty is automatically settled for each sale with predefined rates, prices, etc. With Schilling Royalty, royalty settlements merely require a push on a button.

## Agreement templates

Schilling Royalty includes an agreement template that makes it very easy to create author agreements. The template guides the user through the sales channels and the associated price groups and royalty rates, thus ensuring that the agreement is handled correctly.

**PUBLISHING LIFECYCLE  
MANAGEMENT**

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**AUTHOR PORTAL**

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**CONTRACT, RIGHTS &  
ROYALTY**

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**MARKETING / CRM**

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**SUBSCRIPTION**

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**PUBLISHING ANALYSER**

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**METAPORT**

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## Currency handling

Schilling Royalty handles three types of currency:

- Payment currency: Specifies the currency that the author's royalty should be paid in.
- Sales currency: The author's earning currency – the author can choose to earn his/her royalty in the currency of the local country in which the book is sold.
- Basic currency: The settlement is presented in this currency. To compare your income, all currencies are converted into a basic currency.

## Author types

Author settlements vary according to the particular author type. Therefore, Schilling Royalty has been designed to handle different types of authors (internal/external authors and co-authors, agents, heirs, etc.).

Certain rules apply to the different author types when it comes to settlements, the part of the main author's royalty or bonus, and the time of settlement, as these are always settled at the same time as the main author.

Furthermore, as tax rates vary from country to country depending on whether you are an author or an heir, Schilling Royalty has been designed to handle this as well.

## Free copies and reading copies

Schilling Royalty distinguishes between free copies and reading copies. There is a limit to the number of copies that may be donated without royalty settlement.

**Schilling Royalty handles different types of fees by being able to manage:**

- Advances
- Disbursements
- Anthology fees/ third-party payment
- Compensation
- Local/global guaranteed amounts: An author may agree to a guaranteed amount for an individual book or several books
- Quantity guarantee
- Etc.

Schilling Royalty handles:

- Several authors with the same ISBN-number.
- Reservation and import of annual returns via bar codes from bookshops.
- Registration of titles, including edition/version control.
- Management of several authors with individual agreements for the same book.
- Free settlement frequency per contract per author.
- Unlimited number of sales channels and price groups, including free pricing of books.
- Sale of rights in one single transaction.



If you would like to know more about Schilling and what we can do for you, contact us at +45 70 27 99 00 or read more on [www.schilling.dk](http://www.schilling.dk).



Baldersbækvej 24-26  
DK-2635 Ishøj  
Denmark  
Tel: +45 70 27 99 00  
Fax: +45 70 27 99 10  
[schilling@schilling.dk](mailto:schilling@schilling.dk)  
[www.schilling.dk](http://www.schilling.dk)